# April 2022 Board of Trustees Meeting Packet

https://us02web.zoom.us/j/89722686555

Meeting ID: 897 2268 6555

#### Covenant of First Parish Brewster UU Board of Trustees

"Entrusted by the congregation, we recognize that ours is a sacred duty and we will bring our highest selves to all work on their behalf. We promise to arrive on time, come prepared, speak gently and respectfully with each other, and allow everyone time to speak. We will operate by majority vote, trying whenever possible to work toward consensus and support a decision once it has been made.

We pledge to use one-on-one communication to express concerns or resolve conflicts with each other. When communicating with the congregation and community at large, the Board speaks with one voice. Our primary commitment is to the long-range health of First Parish Brewster Unitarian Universalist congregation."

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March Meeting Minutes

President's Report

DLRE's Report (will be sent separately)

AFD's Report

**New Sexton Resume** 

FY23 Updated Draft Budget

Financial Reports – March 2021

# FPBUU Board of Trustees Meeting Agenda April 19, 2022 6:30 PM

## By Zoom

# Meeting ID 89722686555

- 6:30 Welcome Board, Staff and Visitors Susan
- 6:35 Chalice, Spiritual Opening and focused check-in Susan
- 6:50 Read Board Covenant Rand
- 6:55 Board common read Mistakes and Miracles-Chapter 8, p373-386-Tom
- 7:10 Finance & Budget Karen Witting
- 7:35 Transition planning in May Twinks and Susan
- 7:45 Annual Meeting planning Susan
- 7:50 Board goal #1 Living Into the 8th Principle Carol
- 8:00 Board goal #2 Capital campaign Susan
- 8:10 Consent Agenda: March Minutes, President's report, Director of Lifespan Religious Ed report, Admin and Finance report, Music Director's Report, March Financial Reports
- 8:20 Check out/Closing
- 8:30 Adjourn

### FPBUU Board of Trustees Meeting March 15, 2022 6:30 PMBy Zoom

Present: Board President, Susan Smith; Treasurer, Diane Pansire; President Elect, Carol Yerby; Clerk, Rand Burkert; Members at Large Thomas O'Brien, Diane Willcox, John Kielb, and Liz Libby.

Staff: Twinks Hastings, Director of Lifespan Education

Visiting: Jim Leib, Karen Witting, Maureen Osborne

### **Welcome and Chalice Lighting**

Board President Susan Smith welcomed the Board and visitors. She lit the chalice and invited members to share their feelings and expectations about the coming seasons.

#### Tom O'Brien read the Board Covenant

#### **Board Common Read Mistakes and Miracles**

Diane Willcox led discussion of pages 339-371, about the evolution of a congregation toward a more explicitly and broadly agreed upon anti-racist stance. Tom O'Brien agreed to lead discussion of the final chapter at the next meeting.

# **Building a Bigger Table**

Susan Smith explained that the Building a Bigger Table initiative that sprung up within our community has asked to be recognized as a committee within the Church. Their work on behalf of asylum seekers is clearly within our mission. The Board sought to ascertain if there is any liability consideration we need to understand to respond to their request. Jim Lieb studied the issue and reported that there is a difference between supporting asylum seekers and actually providing sanctuary. BBT has supported asylum seekers in the past, having collected some funds to support that effort, though never registered as a non-profit. They have also posted bond to support one asylum seeker – \$20,000 which presumably will be returned to BBT, eventually. Jim suggests that a new committee be

formed which takes on the functions of BBT, though the old organization can retain the bank account to which the bond will be returned. A special fund would need to be established for BBT. This fund would be able to carry over money (it would not have to zero out their budget at the end of the fiscal year). Money in the fund, if established, would be exclusively for the purpose of aiding asylum seekers and immigrants, in continuance of the mission of BBT. There would be a provision in the agreement, that should the Committee ever come to an end, the Board could rededicate the funds to a similar purpose. (Details of Jim's recommendation are in the Board Packet.)

Members of the Board expressed enthusiasm for the work of BBT, and agreed to consider adoption of the resolution at a future meeting, when our settled minister can again be present to deliberate with the Board.

## **Financial Controls Policy - John Kielb**

John Kielb explained proposed minor changes to the policy that governs protocols for use of money or gifts to FPBUU. (The proposed language is in the Board Packet.) Members considered the language a valuable clarification but not a major change to existing policy. John Kielb made a motion to adopt the policy changes; Thomas O'Brien seconded the motion; all agreed unanimously.

# Financial Report - Karen Witting

Karen Witting presented a statement showing past budgets and projected future budgets, showing the increase in costs given 5.3 percent annual raises for staff. Increases in salaries voted upon by the Board have been supported in the last two years by windfall PPP funds from the government; without these funds, she foresees a definite risk of shortfalls if income does not rise significantly. Susan Smith spoke of the recent Financial Summit meeting which promises better communication among the Board, Endowment Board, and Finance Committee. There are expenses currently carried by Operations that could be carried to some extent from Endowment, at the discretion of the Endowment Board. This will require considerable balancing and agreement. More programs in support of the 8th Principle could also bring more programming costs. The Board agreed

to continue to weigh solutions to support our agreed upon goal of lifting all staff into the mid range.

### **Board goal #1 Living Into the 8th Principle**

Carol Yerby is working on finalizing the table of information about all of our Social Justice groups. The projected workshop with Reverend Harper is on pause, awaiting more communication. We are planning for a "Conversations on Whiteness" program in autumn.

### Capital Campaign – Susan Smith

Susan Smith said that Reverend Bran will deliver their last service on Mothers Day, May 8. May 20th-22nd is our Next Steps Weekend for the Capital Campaign, to be structured by our consultant, Barry Finkelstein. That weekend he and Reverend Jessica will organize a service about the Capital Campaign. Currently, we want to give full attention to the success of the Stewardship Campaign. Susan is working with Susan Flaws to give Barry Finkelstein detailed documentation about our congregation's history, culture, and mission.

# Consent Agenda: February Minutes, President's report, Director of Lifespan Religious Ed report, Admin and Finance report, Music Director's Report, February Financial Reports

John Kielb made a motion to pass the Consent Agenda; Thomas O'Brien seconded; all approved.

The Board adjourned at 8:20 to Executive Session

Addendum to the Board minutes: Two motions were approved unanimously by Board members subsequent to the above meeting, by means of email communication: one motion (on March 22, 2022) to accept a generous restricted donation for upkeep of FPBUU grounds, (specifically for tree-work), and a second (on March 30, 2022) "to accept the donation of a stack washer/dryer on behalf of First Parish Brewster, to be installed with the oversight of a licensed professional."

Respectfully submitted by Rand Burkert, Clerk

#### President's Report April 2022

Spring is my favorite time of year. I am uplifted by the emerging spring bulbs, early flowering shrubs, and birds returning to my feeders. The gardening season is underway! I am aware of a quickening pace to our church year as we look to wind down and make a graceful ministerial transition in May.

The Trauma Response Team has met more frequently, as we move to this next phase. Penelope's Memorial Basket has been dismantled, her candle has been taken away, and the Right Relations Listening Circles have come to a close. On April 24, we will have a special workshop after the service to help the congregation prepare for the transitions ahead and help bring grace to our interactions with Jessica upon her return. Twinks found wonderful resources around appropriate responses to those who have experienced deep grief and the loss of a child, which we will share in the Angle.

Also, in the transition period ahead, we look to honor and celebrate Rev Bran and their time here. They are doing what they can to make this transition "loving, uplifting and healthy". It will be important for the Board and other church leaders to reinforce the message that this farewell is a success, not a failure.

Another part of Jessica's return will be providing her with information around the congregational preparations we have undertaken. Also, we want to provide Jessica with a brief report on FPB happenings in her absence, to ground her and help her get re-oriented. Bran will start this report, share it, and other church leaders can add to it.

Susan Flaws and I met with Barry Finkelstein, from Stewardship for Us, to further the plan for Next Steps Weekend, which is May 20-22. We will be communicating more details about this each week in the Angle.

I continue to be in close contact with Building a Bigger Table. They are aware that at last month's Board meeting, Jim Lieb presented the issue of BBT becoming a committee of FPB. While this item was favorably received, it has been tabled at this time. We will readdress this at our May Board meeting upon Jessica's return. BBT is in conversation with UUA and others to see about the possibility of sponsoring a family from Ukraine.

The return of coffee hour, now outside on the plaza weather permitting, is a welcome boon to a community hungry for connection without masks. We see our smiles again!

Preparations are beginning around the Annual Meeting which is on June 12.

Sincerely, Susan Smith President

#### Report from Administration and Finance Director – April 2022

**Financial Highlights & Pledges** (see the cover page of the financial reports for more info)

- March 2022 Financial Reports (unreconciled) show a deficit of 11,486.26 and a checking/savings balance of \$167,593.
- For FY21-22, we have received, as of 4/14/22, 205 pledge units for a total of \$378,474.
- For FY 22-23, we have received, as of 4/14/22 145 pledge units for a total of \$312,429. This year's Stewardship is concerningly behind compared to last year at this time we had received 168 pledges for a total of \$341,554.

#### **Property Management**

- I am so thankful to have found and hired a great new Sexton. Dave Caolo is a resident of Brewster and the head custodian of Stony Brook and Eddy Elementary School. I have attached his resume for your reference, and wanted to pass on what Keith Gauley, principal of the Brewster elementary schools, said about him. He highly recommends Dave who is currently in charge of both buildings and manages a staff of four people. He has been able to get cooperation from teachers in terms of building upkeep. The children love him. He sees things that need to be done and gets them done. Extremely pleasant to work with, very cooperative, works well with his supervisor. Basically, he said hire him quickly because you'll lose him to somebody else, he's that good. This has been a long, hard hiring process after a heartbreaking resignation from our previous Sexton. I am so very grateful to Tavia Ossola and Rog Smith for their care and attention as part of the hiring team. Dave's first day will be April 24<sup>th</sup>, so if you are present at the service, please take a moment to welcome him to FPBUU.
- **UPDATED date for Spring Cleaning event- April 30**<sup>th,</sup> **9am-12pm**. The Building Committee has been working on decluttering the Meetinghouse basement and Parish Hall attic. We need volunteers to help move items to the dumpster. Please mark your calendars and encourage all to join us. Many hands make light work.
- The donated washer and dryer has been installed in the downstairs bathroom closet of Winslow House.

#### **Administration as Ministry**

- Chuck, Carol and I have reviewed our initial applicants and have a few that we would like to interview starting the week of April 24. This sets us up to have second interviews once Rev Jessica has returned. It is important that she approves this hire, but the idea was to hopefully have the bulk of the process completed before her return.
- Ted, I and Susan Flaws met this week with Mike Corcoran from Boardwalk Business Group, who is doing our external financial. The plan is for him to present his report to the Finance Committee at their June meeting.
- I have been reviewing financials to make year-end projects, assisting Finance Committee with budgeting and submitting endowment distribution requests.
- To address the issue of one person trying to manage both the audio and video streaming on Sunday
  mornings, Rikki and I have been discussing training a volunteer team (we already have a few) to help out.
  Also, our new Sexton does have experience streaming, and he will be able to assist as well. We know that
  streaming is more important now than it was before the pandemic and continue to look at ways to
  improve the viewers' experience.
- I am working with Susan Smith and Susan Flaws to get all the requested documents to the Capital Campaign consultant by May 1.
- I continue to meet with the staff that I supervise and offer support to the rest of the staff as needed.

#### **Sustainable Leadership**

• I am thrilled to work with the Association of Unitarian Universalist Administrators to be able to offer a two-day workshop in November 2022 facilitated by Susan Beaumont called "Stepping up to Supervision".

Kind regards,

Karena Stroh, Administration and Finance Director

#### DAVID CAOLO

#### Brewster, MA

(508) 246-8139 | dave.caolo@hey.com

#### **PROFILE**

Educator and advocate with 5 years' experience in maintenance, as well as working with adults and children with autism and other developmental disorders.

#### **PROFESSIONAL EXPERIENCE - CUSTODIAL**

NAUSET SCHOOL DISTRICT, Brewster, MA

2021-Present

#### Head Custodian, Stony Brook Elementary School and Eddy Elementary School

- Oversee a staff of four custodians across two buildings
- Maintain the cleanliness and sanitation of the Eddy Elementary and Stony Brook Elementary, including all classroom space, offices and public areas
- Ensure supplies are in place, including wipes, gloves, hand sanitizer, bathroom tissue, soap, etc.
- Maintain a budget for both buildings, working with and reporting to the Town of Brewster
- Work with contracted vendors and oversee large projects including HVAC, plumbing, electrical, and construction
- Snow removal including plowing and sanding
- · Other related duties as requested

CAPE ABILITIES, Hyannis, MA

2019-2021

#### Custodian

- Maintain the cleanliness and sanitation of the Lyndon building all programming space, offices and public areas
- Ensure necessities are in place, including wipes, gloves, hand sanitizer, bathroom tissue, soap, etc.
- Light cleaning duties including sweeping, mopping, and wiping of surfaces
- Other related duties as requested

Wellfleet Elementary School

2019 - 2020 School Year

#### **Substitute Night Custodian**

- Ensured all classrooms, hallways, offices and bathrooms were cleaned each night
- Participated in the ordering of cleaning supplies
- Worked as part of a two-person team, coordinating cleaning assignments

Reviewed cleaning assignments with supervisor daily

Nauset Regional High School

Summer, 2018

#### **Summer Custodian**

- Performed summer maintenance tasks, like stripping/waxing floors, painting and repairs
- Coordinated daily tasks with a team
- Performed minor repairs throughout the campus.
- Removed bushes and a tree from campus

#### OTHER PROFESSIONAL EXPERIENCE

CAPE ABILITIES, Hyannis, MA

2019-2020

#### **Vocational Specialist**

- Secure jobs in the community for adults with disabilities
- Provide ongoing support to employed individuals in accordance with vocational contracts.
- Write and submit monthly reports to DDS and MRC
- Foster relationships with local business owners
- Write and implement objectives and goals for supported clients' Individual Service Plans
- Visit job sites on a regular basis to ensure my clients' safety, wellbeing and successful employment
- Communicate with families, supervisors and outside agencies to ensure cohesiveness of the team
- Maintain up-to-date electronic and hard copy records for my caseload, in compliance with regulations set by Cape Abilities and outside organizations
- Performed on-site and pre-vocational assessments

CAPE ABILITIES, Eastham, MA

2017-2019

#### Director of Dayhab, Eastham

- Oversaw daily operation of day program for 40 adults with disabilities
- Managed a staff of five including scheduling, payroll, performance evaluations and interactions with participants and their families and/or caregivers
- Coordinated and facilitated meetings within Cape Abilities as well as with outside agencies
- Oversaw the recording and reporting of progress towards goals defined on Dayhab Service Plans
- Ensured the safety and well-being of participants
- Coordinated the writing and implementation of annual Day Hab Service Plans, including goals and measurable objectives

#### **EDUCATION**

BA Psychology, Marywood University, Scranton, PA

#### **Budget Review – Karen Witting**

The budget review this month will focus on the big picture. The budget is still a draft, and we expect some numbers to be further refined in the next month.

Changes from the prior year that are included in this draft budget:

- Increased revenue from Thrift Store and space rentals (lines 12, 19, 20)
- Decreased pledges (see discussion) (line 4)
- Increased cost for pianist (line 27)
- Increased cost for Sexton/AV Tech (lines 35, 38)
- Small increase in Health Insurance costs (line 42)
- Increased costs for Housekeeping (line 65)
- Increased costs for Internet new line to Meeting House (line 68)
- Most committee requests (lines 86-93)
- Modest increases in LRE and Music (lines 95-111)

Requests that are not included in this draft budget (see discussion):

- \$8,000 for Interim Admin/Office Assistant during AFD sabbatical
- Building improvements
- Cost of living adjustments (COLA) for all staff 5.3% was requested which would be a 20K increase

#### **Discussion:**

• Pledges (line 4)— Although we were hoping to have pledges of 390K, in fact we have received only \$311K in pledges as of 4/12. As compared to last year's budget of \$375K. Stewardship suggested the budget use \$360K but we decided to put \$370K in this budget with hopes that things will be better next month.

#### • Endowment requests

- We ask that the board request that endowment pay the onetime expense of 8K for Interim Admin/Office Assistant during AFD sabbatical.
- As has been done in the past, we expect endowment to cover building improvements.
- **No cost-of-living raises** given the weak pledge results and significant deficit budget we felt it would be financially irresponsible to increase staff expenses this year beyond what is necessary to fill open positions.
- **Significant Deficit Budget** This budget shows a 60.5K deficit (line 120) which we are able to cover by using most of the remaining surplus resulting from our receipt of 150K of government PPP funds.
  - Because of prior year surpluses, we expected to have a deficit budget this year. But this amount
    of deficit spending is not sustainable, so we are still considering ways to further lower the
    deficit, for example cutting the amount of UUA Dues and committee requests.
  - The reason this budget deficit is not sustainable is that, once we have covered it from surplus we estimate there will be on the order of 14K left (line 127) to help cover a likely deficit for the 23-24 budget. Thus, if everything stays the same (including a second year of flat staff salaries) the 23-24 budget would! have a 60+K deficit which, once the remaining surplus is applied, leaves roughly a 46K deficit in the draft budget a year from now, with no further surplus to cover it.
  - O We request that the board pursue all possible approaches to solving this expected deficit in the 23-24 year budget. The ideas we have identified are a) increasing pledges b) use of endowment funds to pay UUA dues and perhaps more. If we don't have significantly more income and less expenses, we will be forced to suggest more painful resolutions to our deficit problem.

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13   Simple Auction			77 583	80 000	96 000	95 000	
14   Church Fundialeans - Other   1,858   9,000   9,000   1,500   1,							
15   Food Certificate Gales   1,00   1,500			⊔ ' ∟				
16   Welcoming Congregation-Incomen   1,000   10,000   115,000							
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27 TOTAL INCOME   497,882   506,167   520,500   518,950							
Section			6,195	5,550	5,500	5,550	
Solid Staff Salaries	27	TOTAL INCOME	497,882	506,167	520,500	518,950	
Solid Staff Salaries	28	FYDENSES				,	
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31   200   32   415			⊔ ' ∟				
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19   CYM-Childcare   270   2.208   850   2.208			⊔ ' ∟	10,920			Pianist salary increase
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WorkComplisurance							
48   Long Term Disability   3,525   3,525   9,00			⊔ ⊢				
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63   GroundsKeeping   7,372   12,000   12,000   14,200   16,640   0ur new cleaners \$320/wk and they clean WH, Sanctuary, PR, FH, Barn. We were underpaying our prior cleaners based on local rates. The projected number is if we had cleaners every week through June.   66   Electric   4,129   5,000   5,000   5,000   5,000   6,000   5,000   6,800   7,640   Increased for additional line by \$150 a month   1,449   1,500   1,50			16 294	19.000	_	-	Assume that these needs can come out of endowment
Liability/Property Insurance							
Housekeeping		, 0	⊢ ' ⊢				
Barn. We were underpaying our prior cleaners based on local rates. The projected number is if we had cleaners every week through June.			⊔ ' ∟				Our new cleaners \$320/wk and they clean WH Sanctuary PR EH
Credit Card/Bank/PayPal Fees   1,380   1,500	00	1 loudercoping	4,100	3,700	9,200	10,040	
66         Electric         4,129         5,000         4,000         5,000         5,000           67         Gas         5,089         5,000         6,000         5,000         6,000         7,640         Increased for additional line by \$150 a month           69         Water         1,449         1,500         1,500         1,500         1,500           70         Total Property Management         58,256         66,400         71,780         79,980           71         E. Office Expenses         72         Advertising         1,380         1,500         1,500         1,500           73         Credit Card/Bank/PayPal Fees         5,637         3,000         4,500         4,500           74         Financial Audit         0         2,500         2,500         0	1						
67         Gas         5,089         5,000         6,000         5,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,50	66	Electric	4 120	5 000	4 000	5,000	pro-j
68         Phone/Internet         5,444         5,000         6,800         7,640         Increased for additional line by \$150 a month           69         Water         1,449         1,500         1,500         1,500           70         Total Property Management         58,256         66,400         71,780         79,980           71         E. Office Expenses         1,380         1,500         1,500           72         Advertising         1,380         1,500         1,500           73         Credit Card/Bank/PayPal Fees         5,637         3,000         4,500           74         Financial Audit         0         2,500         2,500         0							
69     Water     1,449     1,500     1,500     1,500       70     Total Property Management     58,256     66,400     71,780     79,980       71     E. Office Expenses     1,380     1,500     1,500     1,500       72     Advertising     1,380     1,500     1,500     1,500       73     Credit Card/Bank/PayPal Fees     5,637     3,000     4,500     4,500       74     Financial Audit     0     2,500     2,500     0							Increased for additional line by \$150 a month
70 Total Property Management         58,256         66,400         71,780         79,980           71 E. Office Expenses         1,380         1,500         1,500           72 Advertising         1,380         1,500         1,500           73 Credit Card/Bank/PayPal Fees         5,637         3,000         4,500           74 Financial Audit         0         2,500         2,500	_		H				
71     E. Office Expenses       72     Advertising       73     Credit Card/Bank/PayPal Fees       74     Financial Audit       75     3,000       76     4,500       77     2,500       78     3,000       79     2,500       70     2,500       70     2,500       71     2,500       72     3,000       73     3,000       74     5,637       75     3,000       76     3,000       77     4,500       78     3,000       79     4,500       70     2,500       70     2,500       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000       70     3,000							
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75  Опісе Expense/Supplies    2,582   4,000   4,000			H			1	
	/5	Office Expense/Supplies	2,582	4,000	4,000	4,000	

76	OfficeEquip/Maint	6,904	6,200	6,200	6,000	
77	Payroll Software Expenses	1,080	900	900	900	
		1 - 1		1		
78	Software Expense	3,115	1,800	1,800	2,000	
	Total Office Expenses	20,698	19,900	21,400	18,900	
	F. Loan Payments					
81	Mortgage Principal Payments	3,937	4,500	4,100	4,500	
82	Mortgage Interest Payments	3,225	3,100	3,100	3,100	
	Total Loan Payments	7,162	7,600	7,200	7,600	
	G. Denominational Dues - UUA	21,408	25,000	25,000	25,000	\$31,545 requested by UUA. consider lowering amount given pledge #s
	H. Committees					
86	Board of Trustees	1,315	450	450	400	
87	HelpingHands	0	100	100	100	
88	Landscape Committee	353	700	700	1,000	
89	Membership	739	750	750	750	
90	Social Justice				2,000	
91	Reparations	293	295	295	295	
92	Stewardship	0	500	500	600	
93	UU Connections	0	560	560	1,360	
94	Total Committees	2,701	3,355	3,355	6,505	
95	I. LRE (previously CYM)					
96	Special Programming/Multigen	1,253	1,500	1,500	1,500	
97	Pre-K to Grade 8	678	1,300	1,300	1,300	
98	High School Youth Group	434	800	800	1,000	this group is growing and used the budget by Feb this year
99	Pathways/AdultFaithDevelopment	0	600	600	600	
100	Contract Childcare	0	400	400	400	
101	Child Care Supplies	0	300	300	300	
102	Office/Library	263	300	300	300	
103	Child Abuse Prevention Training	0	200	200	200	
104	O.W.L. (Our Whole Lives)/COA	-350			600	We will be running this program next year
105	Total LREM	2,278	5,400	5,400	6,200	
106	J. Music					
107	Guest Musicians	1,150	2,900	2,900	2.200	reduced to accomodate cost of music for groups
108	Music Scores	565	600	600	1,500	This is a much more accurate representation of the true cost of scores
109	Music Support/Supplies	711	700	700	700	F
110	PianoOrgan	50	700	700		the piano is going to need some work over the next two years
111	Total Music	2,476	4,900	4,900	5,600	Fyg
	K. Worship and Ministry	_,	1,000	1,000	5,000	
113	Hospitality	197	650	650	300	
114	Materials/Supplies	1,081	1,000	1,000	1,000	
115	Pastoral Care Coverage	0	.,550	.,000	.,550	
116	Pulpit Support	ő	3,600	3,600	3,600	
117	Substitute Sexton	0	600	0,500	600	
	Total Worship and Ministry	1,278	5,850	5,250	5,500	
	TOTAL EXPENSE	494,136	559,820	552,049	579,445	
120	NET INCOME - EXPENSES	3,746	-53,653	-31,549	-60,495	
121	L. Other Income					
122	Surplus Used		53,653	31,549	60,495	
123	Total Other Income		53,653	31,549	60,495	
124					,	
125	NET INCOME	3,746	0	0	0	
126						
127	Surplus Remaining	106,416	52,763	74,867	14,372	

# Financial Reports - March 2022

#### Unreconciled

Submitted by Karena Stroh, Administration & Finance Director

#### **Table of Contents**

Tab 2 (pages 2-4) - Operating Fund Profit & Loss Budget vs. Actual

Tab 3 (pages 5-7) - Operating Fund Profit & Loss Previous Year Comparison

Tab 4 (page 8) - Operating Fund Balance Sheet Previous Year Comparision

#### % of budget should typically be at 75%

#### Points of Interest

Total Income is at 76% of budget

Pledge Commitments FY 22-23 \$311,129 Pledge Commitments FY 21-22 \$378,474

Total Pledge Payments received 77% of budget

Offertory is at 54% of budget

Thrift Store Income is at 87% of budget

#### **Total Expenses** are at 71% of budget

Please note that starting this fiscal year I have separated the long term disability from the staff salaries on the reports. It now has its own line (line 49, page 2). This should be considered when comparing salaries and benefits to prior years.

From Capital Expense Fund	<u>Budget</u>	<u>Spent</u>						
Steeple	\$18,000	\$0						
Winslow House Renovations	\$1,500	\$1,466	plus \$200 for W&D hookup					
From Emergency Reserve Fund								
*Minister- Bereavment Leave Coverage	\$5,000	\$3,100						
*\$2,000 of total expense is from Worsh	*\$2,000 of total expense is from Worship Support budget							
From Surplus FY21								

\$6,200 \$6,200 Partial Year Salary Increases

**Approved by the BOT** without adjusting budget (it is included in the Office Expenses line)

Network Solutions initial eval \$750 \$750

# **Operating Funds** Profit & Loss Budget vs. Actual July 2021 through March 2022

_		July 2021 through Mar			
1		Mar 22	Budget	\$ Over Budget	% of Budget
2	Ordinary Income/Expense				
3	Income				
4	Pledges				
5	2021-2022 Pledges	276,715.81	364,117.00	-87,401.19	76.0%
6	2020-2021 Pledges	10,519.67	10,000.00	519.67	105.2%
7	Total Pledges	287,235.48	374,117.00	-86,881.52	76.78%
8	Offertory	10,793.33	20,000.00	-9,206.67	53.97%
9	Fund Raising				
13	Thrift Store/Annex Income	69,736.69	80,000.00	-10,263.31	87.17%
14	Church Fundraisers				
15	Fall Fundraiser	1,043.74			
16	Small Group Fundraisers	500.00			
17	Spring Auction	31.20	10,000.00	-9,968.80	0.31%
18	Holiday Fair	6,520.06			
19	Church Fundraisers - Other	-303.00	9,000.00	-9,303.00	-3.37%
20	Total Church Fundraisers	7,792.00	19,000.00	-11,208.00	41.01%
21	Food Certificate Sales	963.75	1,500.00	-536.25	64.25%
22	Women's Circle Alliance	166.00			
23	Welcoming Congregation-Income	0.00	2,000.00	-2,000.00	0.0%
24	Total Fund Raising	78,658.44	102,500.00	-23,841.56	76.74%
25	BldgUse				
26	Space Rentals	1,972.66	2,500.00	-527.34	78.91%
27	Weddings/Memorials	1,738.27	1,500.00	238.27	115.89%
28	Total BldgUse	3,710.93	4,000.00	-289.07	92.77%
29	Investment,Interest, MiscIncome				
30	Misc Contributions	218.88	300.00	-81.12	72.96%
31	Investment Income				
32	UUA GIF Distribution	2,311.68	2,800.00	-488.32	82.56%
33	Alton Smith Char Trust	1,415.01	1,000.00	415.01	141.5%
34	Alton Smith Irrev Trust	1,144.87	1,200.00	-55.13	95.41%
35	Total Investment Income	4,871.56	5,000.00	-128.44	97.43%
36	Interest Income	95.57	250.00	-154.43	38.23%
37	Total Investment, Interest, MiscIncome	5,186.01	5,550.00	-363.99	93.44%
38	Total Income	385,584.19	506,167.00	-120,582.81	76.18%
39	Gross Profit	385,584.19	506,167.00	-120,582.81	76.18%
40	Expense				
41	Staff Salaries				
42	Minister	72,066.72	96,175.00	-24,108.28	74.93%
43	Admin&FinanceDir	34,391.88	45,945.00	-11,553.12	74.85%
44	CYM Director	34,246.92	45,858.00	-11,611.08	74.68%
45	Music Director	27,804.78	37,073.00	-9,268.22	75.0%
46	ThriftStoreManager	24,258.12	32,415.00	-8,156.88	74.84%
47	Sexton	7,465.24	20,698.00	-13,232.76	36.07%
48	Bookkeeper	11,651.27	15,638.00	-3,986.73	74.51%
49	Pianist	5,145.50	10,920.00	-5,774.50	47.12%
50	Tech Support	1,344.00	0.00	1,344.00	100.0%
51	CYM-Childcare	495.00	2,208.00	-1,713.00	22.42%
52	Total Staff Salaries	218,869.43	306,930.00	-88,060.57	71.31%
53	Staff Benefits/Payroll Expenses				
54	Employee Health Insurance	24,978.12	35,267.00	-10,288.88	70.83%
55	Retirement	20,051.43	27,818.00	-7,766.57	72.08%
56	FICA Taxes	11,173.03	16,123.00	-4,949.97	69.3%
57	Minister's FICA	5,473.44	7,357.00	-1,883.56	74.4%
58	Minister's Term Life	630.36	734.00	-103.64	85.88%
59	WorkComplnsurance	0.00	2,910.00	-2,910.00	0.0%
60	Long Term Disability	2,546.01	3,525.00	-978.99	72.23%
61	Staff Appreciation	700.00	900.00	-200.00	77.78%
62	Moving Expenses	2,500.00	2,500.00	0.00	100.0%
63	Total Staff Benefits/Payroll Expenses	68,052.39	97,134.00	-29,081.61	70.06%
64	Staff Professional Expenses	,	, <del>-</del>	.,	
65	Minister's Professional Exp	9,026.05	9,618.00	-591.95	93.85%
		-,	.,	2200	70

2:16 PM 04/07/22 Accrual Basis

# **Operating Funds** Profit & Loss Budget vs. Actual July 2021 through March 2022

	July 2021 through March 2022							
1	_	Mar 22	Budget	\$ Over Budget	% of Budget			
66	Admin&FinanceDirProf Ex	1,176.48	2,757.00	-1,580.52	42.67%			
67	CYM Professional Exp	360.00	2,752.00	-2,392.00	13.08%			
68	Music Director Prof Exp	1,508.99	2,224.00	-715.01	67.85%			
69	Total Staff Professional Expenses	12,071.52	17,351.00	-5,279.48	69.57%			
70	BldgGrounds							
71	Property-Supplies	1,201.59	4,200.00	-2,998.41	28.61%			
72	Property-Maintenance	8,230.57	13,800.00	-5,569.43	59.64%			
73	Groundskeeping	9,368.00	12,000.00	-2,632.00	78.07%			
74	Liability/Property Insurance	7,229.00	14,200.00	-6,971.00	50.91%			
75	Housekeeping	5,760.00	5,700.00	60.00	101.05%			
76	Electric	2,719.16	5,000.00	-2,280.84	54.38%			
77	Gas	5,292.30	5,000.00	292.30	105.85%			
78	Phone & Internet	4,811.59	5,000.00	-188.41	96.23%			
79	Water	1,485.98	1,500.00	-14.02	99.07%			
80	Total BldgGrounds	46,098.19	66,400.00	-20,301.81	69.43%			
81	Office Expenses							
82	Transfer Suspense Account	167.50						
83	Advertising	1,237.84	1,500.00	-262.16	82.52%			
84	Credit Card/Bank/PayPal Fees	3,375.38	3,000.00	375.38	112.51%			
85	Financial Audit	1,000.00	2,500.00	-1,500.00	40.0%			
86	Office Expense/Supplies	2,474.13	4,000.00	-1,525.87	61.85%			
87	OfficeEquip/Maint	5,089.66	6,200.00	-1,110.34	82.09%			
88	Payroll Software Expenses	816.00	900.00	-84.00	90.67%			
89	Software Expense	1,516.74	1,800.00	-283.26	84.26%			
90	Total Office Expenses	15,677.25	19,900.00	-4,222.75	78.78%			
91	Loan & Mortgage Payments							
92	Mortgage Principal Payments	3,616.75	4,500.00	-883.25	80.37%			
93	Mortgage Interest Payments	1,923.74	3,100.00	-1,176.26	62.06%			
94	Total Loan & Mortgage Payments	5,540.49	7,600.00	-2,059.51	72.9%			
95	Denominational Dues							
96	UUA-NER	18,747.00	25,000.00	-6,253.00	74.99%			
97	Total Denominational Dues	18,747.00	25,000.00	-6,253.00	74.99%			
98	Committees							
99	Board of Trustees	164.00	450.00	-286.00	36.44%			
100	HelpingHands	0.00	100.00	-100.00	0.0%			
101	Landscape Committee	200.75	700.00	-499.25	28.68%			
102	Membership	364.00	750.00	-386.00	48.53%			
103	Reparations	99.00	295.00	-196.00	33.56%			
104	Stewardship	103.18	500.00	-396.82	20.64%			
105	UU the Vote	-150.00						
106	UU Connections	100.00	560.00	-460.00	17.86%			
107	Total Committees	880.93	3,355.00	-2,474.07	26.26%			
108	СҮМ							
109	Special Programing/Multigen	1,589.71	1,500.00	89.71	105.98%			
110	Pre K-Grade 6/7	421.38	1,300.00	-878.62	32.41%			
111	High School Youth Program	816.81	800.00	16.81	102.1%			
112	Pathways/AdultFaithDevelopment	143.78	600.00	-456.22	23.96%			
113	Contract Childcare	20.00	400.00	-380.00	5.0%			
114	Child Care Supplies	20.00	300.00	-280.00	6.67%			
115	Office/Library	0.00	300.00	-300.00	0.0%			
116	Child Abuse Prevention Training	0.00	200.00	-200.00	0.0%			
117	Total CYM	3,011.68	5,400.00	-2,388.32	55.77%			
118	Music	3,000	2, .00.00	_,555.02	3370			
119	Guest Musicians	2,540.00	2,900.00	-360.00	87.59%			
120	Music Scores	1,100.81	600.00	500.81	183.47%			
121	Music Support/Supplies	35.54	700.00	-664.46	5.08%			
122	PianoOrgan	150.00	700.00	-550.00	21.43%			
123	Total Music	3,826.35	4,900.00	-1,073.65	78.09%			
124	Worship	5,520.00	1,000.00	1,070.00	, 0.00 /0			
125	Hospitality	0.00	650.00	-650.00	0.0%			
126	Materials/Supplies	795.22	1,000.00	-204.78	79.52%			
-20	matorials/ouppiles	130.22	1,000.00	-204.10	1 3.32 /0			

2:16 PM 04/07/22 Accrual Basis

# **Operating Funds** Profit & Loss Budget vs. Actual July 2021 through March 2022

	ouly Lot I unough match Lotz							
1		Mar 22	Budget	\$ Over Budget	% of Budget			
127	Pulpit Support	3,500.00	3,600.00	-100.00	97.22%			
128	Substitute Sexton	0.00	600.00	-600.00	0.0%			
129	Total Worship	4,295.22	5,850.00	-1,554.78	73.42%			
130	Total Expense	397,070.45	559,820.00	-162,749.55	70.93%			
131	Net Ordinary Income	-11,486.26	-53,653.00	42,166.74	21.41%			
132	Other Income/Expense							
133	Other Income							
134	Other Income and Expenses							
135	Surplus from prior year	0.00	53,653.00	-53,653.00	0.0%			
136	Total Other Income and Expenses	0.00	53,653.00	-53,653.00	0.0%			
137	Total Other Income	0.00	53,653.00	-53,653.00	0.0%			
138	Net Other Income	0.00	53,653.00	-53,653.00	0.0%			
139	Income	-11,486.26	0.00	-11,486.26	100.0%			

2:17 PM 04/07/22 Accrual Basis

# Operating Funds Profit & Loss Prev Year Comparison

Accrual Bas		-	alisoli		
1	July 2021 th	rough March 2022 Mar 22	Mar 21	\$ Change	% Change
2	Ordinary Income/Expense				
3	Income				
4	Pledges				
5	2021-2022 Pledges	276,715.81	0.00	276,715.81	100.0%
6	2020-2021 Pledges	10,519.67	272,079.04	-261,559.37	-96.13%
7	2019-2020 Pledges	0.00	18,802.24	-18,802.24	-100.0%
8	2018-2019 Pledges	0.00	150.00	-150.00	-100.0%
9	Total Pledges	287,235.48	291,031.28	-3,795.80	-1.3%
10	Offertory	10,793.33	12,558.00	-1,764.67	-14.05%
11	Fund Raising	•	,	•	
12	Thrift Store/Annex Income	69,736.69	51,973.46	17,763.23	34.18%
13	Church Fundraisers	•	,	•	
14	Fall Fundraiser	1,043.74	0.00	1,043.74	100.0%
15	Garden Tours	0.00	2,182.00	-2,182.00	-100.0%
16	Small Group Fundraisers	500.00	313.18	186.82	59.65%
17	Spring Auction	31.20	0.00	31.20	100.0%
18	Summer Auction	0.00	6,018.00	-6,018.00	-100.0%
19	Holiday Fair	6,520.06	3,322.82	3,197.24	96.22%
20	Church Fundraisers - Other	-303.00	0.00	-303.00	-100.0%
21	Total Church Fundraisers	7,792.00	11,836.00	-4,044.00	-34.17%
22	Food Certificate Sales	963.75	950.00	13.75	1.45%
23	Women's Circle Alliance	166.00	0.00	166.00	100.0%
24	Welcoming Congregation-Income	0.00	2,000.00	-2,000.00	-100.0%
25	Total Fund Raising	78,658.44	66,759.46	11,898.98	17.82%
26	BldgUse	70,000.11	00,700.10	11,000.00	11.0270
27	Space Rentals	1,972.66	0.00	1,972.66	100.0%
28	Weddings/Memorials	1,738.27	500.00	1,238.27	247.65%
29	Total BldgUse	3,710.93	500.00	3,210.93	642.19%
30	Investment,Interest, MiscIncome	0,7 10.00	000.00	0,210.00	042.1070
31	Misc Contributions	218.88	580.78	-361.90	-62.31%
32	Investment Income	210.00	300.70	-301.30	-02.5170
33	UUA GIF Distribution	2,311.68	2,200.86	110.82	5.04%
34	Alton Smith Char Trust	1,415.01	894.45	520.56	58.2%
35	Alton Smith Irrev Trust	1,144.87	877.48	267.39	30.47%
36	Total Investment Income	4,871.56	3,972.79	898.77	22.62%
30 37	Interest Income	95.57	253.90	-158.33	-62.36%
38	Total Investment,Interest, MiscIncome	5,186.01	4,807.47	378.54	7.87%
39	Total Income	385,584.19	375,656.21	9,927.98	2.64%
40	Gross Profit	385,584.19	375,656.21	9,927.98	2.64%
41	Expense				
42	Staff Salaries	70.000.70	00.040.00	0.750.70	<b>5.50</b> /
43	Minister	72,066.72	68,310.00	3,756.72	5.5%
44	Admin&FinanceDir	34,391.88	32,324.22	2,067.66	6.4%
45	CYM Director	34,246.92	31,575.96	2,670.96	8.46%
46	Music Director	27,804.78	26,480.70	1,324.08	5.0%
47	ThriftStoreManager	24,258.12	23,400.00	858.12	3.67%
48	Sexton	7,465.24	14,655.30	-7,190.06	-49.06%
49	Bookkeeper	11,651.27	10,847.70	803.57	7.41%
50	Pianist Tack Support	5,145.50	4,141.55	1,003.95	24.24%
51 52	Tech Support	1,344.00	2,160.00	-816.00	-37.78%
52	CYM-Childcare	495.00	270.00	225.00	83.33%
53	Total Staff Salaries	218,869.43	214,165.43	4,704.00	2.2%
54	Staff Benefits/Payroll Expenses	<b>.</b> :	06 -15		
55	Employee Health Insurance	24,978.12	22,549.86	2,428.26	10.77%

2:17 PM 04/07/22 Accrual Basis

# Operating Funds Profit & Loss Prev Year Comparison

Accrual Basis	FIUIL & LUSS FI	•	a115011		
1	July 2021 tr	rough March 2022 Mar 22	Mar 21	\$ Change	% Change
56	Retirement	20,051.43	16,232.54	3,818.89	23.53%
57	FICA Taxes	11,173.03	10,285.02	888.01	8.63%
58	Minister's FICA	5,473.44	5,166.00	307.44	5.95%
59	Minister's Term Life	630.36	630.00	0.36	0.06%
60	WorkCompInsurance	0.00	-204.00	204.00	100.0%
61	Long Term Disability	2,546.01	0.00	2,546.01	100.0%
62	Staff Appreciation	700.00	0.00	700.00	100.0%
63	Moving Expenses	2,500.00	0.00	2,500.00	100.0%
64	Total Staff Benefits/Payroll Expenses	68,052.39	54,659.42	13,392.97	24.5%
65	Staff Professional Expenses	33,332.33	0.,0002	.0,002.0.	2070
66	Minister's Professional Exp	9,026.05	6,293.06	2,732.99	43.43%
67	Admin&FinanceDirProf Ex	1,176.48	1,841.48	-665.00	-36.11%
68	CYM Professional Exp	360.00	893.06	-533.06	-59.69%
69	Music Director Prof Exp	1,508.99	1,396.00	112.99	8.09%
70	•				
	Total Staff Professional Expenses	12,071.52	10,423.60	1,647.92	15.81%
71	BldgGrounds	4 004 50	4 740 05	F 47. 70	24.240/
72	Property-Supplies	1,201.59	1,749.35	-547.76	-31.31%
73	Property-Maintenance	8,230.57	10,599.51	-2,368.94	-22.35%
74	Groundskeeping	9,368.00	5,381.08	3,986.92	74.09%
75	Liability/Property Insurance	7,229.00	6,308.00	921.00	14.6%
76 	Housekeeping	5,760.00	4,160.00	1,600.00	38.46%
77	Electric	2,719.16	2,894.97	-175.81	-6.07%
78	Gas	5,292.30	4,348.59	943.71	21.7%
79	Phone & Internet	4,811.59	3,969.62	841.97	21.21%
80	Water	1,485.98	1,448.95	37.03	2.56%
81	Total BldgGrounds	46,098.19	40,860.07	5,238.12	12.82%
82	Office Expenses				
83	Transfer Suspense Account	167.50	0.00	167.50	100.0%
84	Advertising	1,237.84	582.00	655.84	112.69%
85	Credit Card/Bank/PayPal Fees	3,375.38	3,729.03	-353.65	-9.48%
86	Financial Audit	1,000.00	0.00	1,000.00	100.0%
87	Office Expense/Supplies	2,474.13	1,768.48	705.65	39.9%
88	OfficeEquip/Maint	5,089.66	3,361.52	1,728.14	51.41%
89	Payroll Software Expenses	816.00	930.75	-114.75	-12.33%
90	Software Expense	1,516.74	2,391.77	-875.03	-36.59%
91	Total Office Expenses	15,677.25	12,763.55	2,913.70	22.83%
92	Loan & Mortgage Payments				
93	Mortgage Interest Payments	1,730.74	2,555.70	-824.96	-32.28%
94	Total Loan & Mortgage Payments	1,730.74	2,555.70	-824.96	-32.28%
95	Denominational Dues				
96	UUA-NER	18,747.00	12,488.00	6,259.00	50.12%
97	Total Denominational Dues	18,747.00	12,488.00	6,259.00	50.12%
98	Committees	,	,	,	
99	Board of Trustees	164.00	300.00	-136.00	-45.33%
100	Landscape Committee	200.75	-67.00	267.75	399.63%
101	Membership	364.00	739.32	-375.32	-50.77%
102	Reparations	99.00	193.95	-94.95	-48.96%
103	Stewardship	103.18	0.00	103.18	100.0%
104	UU the Vote	-150.00	0.00	-150.00	-100.0%
105	UU Connections	100.00	0.00	100.00	100.0%
106	Total Committees				
		880.93	1,166.27	-285.34	-24.47%
107	CYM Special Programing/Multigen	4 500 74	1 020 04	EG4 67	E4 C40/
108	Special Programing/Multigen	1,589.71	1,028.04	561.67	54.64%
109	Pre K-Grade 6/7	421.38	362.61	58.77	16.21%

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# Operating Funds Profit & Loss Prev Year Comparison

Acciual	Dasis				
1	<u></u>	July 2021 through March 2022 Mar 22	Mar 21	\$ Change	% Change
110	High School Youth Program	816.81	81.28	735.53	904.93%
111	OWL/COA	0.00	-600.00	600.00	100.0%
112	Adult Faith Development	143.78	0.00	143.78	100.0%
113	Contract Childcare	20.00	0.00	20.00	100.0%
114	Child Care Supplies	20.00	0.00	20.00	100.0%
115	Office/Library	0.00	23.89	-23.89	-100.0%
116	Total CYM	3,011.68	895.82	2,115.86	236.19%
117	Music				
118	Guest Musicians	2,540.00	600.00	1,940.00	323.33%
119	Music Scores	1,100.81	564.75	536.06	94.92%
120	Music Support/Supplies	35.54	689.46	-653.92	-94.85%
121	PianoOrgan	150.00	49.99	100.01	200.06%
122	Total Music	3,826.35	1,904.20	1,922.15	100.94%
123	Worship				
124	Hospitality	0.00	201.80	-201.80	-100.0%
125	Materials/Supplies	795.22	645.62	149.60	23.17%
126	Pulpit Support	3,500.00	0.00	3,500.00	100.0%
127	Total Worship	4,295.22	847.42	3,447.80	406.86%
128	Total Expense	393,260.70	352,729.48	40,531.22	11.49%
129	Net Ordinary Income	-7,676.51	22,926.73	-30,603.24	-133.48%
130 I	Net Income	-7,676.51	22,926.73	-30,603.24	-133.48%

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# Operating Funds Balance Sheet Prev Year Comparison

A0010	101 00313	As of March 31 2023	, '		
1		As of March 31, 2022 March 31, 22	Mar 31, 2021	\$ Change	% Change
2	ASSETS				_
3	Current Assets				
4	Checking/Savings				
5	CC5 Ckg - 5859	47,062.61	27,615.02	19,447.59	70.42%
6	Repo Sweep - 0998	120,530.79	182,347.62	-61,816.83	-33.9%
7	Total Checking/Savings	167,593.40	209,962.64	-42,369.24	-20.18%
8	Other Current Assets				
9	Payroll Corrections	-129.04	-129.04	0.00	0.0%
10	Emergency Reserve Fund	-29,400.00	-29,400.00	0.00	0.0%
11	Capital Expense Fund	-25,250.00	-25,250.00	0.00	0.0%
12	Unearned Pledges	-19,051.00	-24,396.23	5,345.23	21.91%
13	<b>Total Other Current Assets</b>	-73,830.04	-79,175.27	5,345.23	6.75%
14	Total Current Assets	93,763.36	130,787.37	-37,024.01	-28.31%
15	Fixed Assets	1,761,018.93	1,761,018.93	0.00	0.0%
16	Other Assets				
17	Transfer Suspense	-207.25	0.00	-207.25	-100.0%
18	Food Coupon Inventory	13,054.76	8,635.00	4,419.76	51.18%
19	Petty Cash	100.00	100.00	0.00	0.0%
20	Total Other Assets	12,947.51	8,735.00	4,212.51	48.23%
21	TOTAL ASSETS	1,867,729.80	1,900,541.30	-32,811.50	-1.73%
22	LIABILITIES & EQUITY				
23	Liabilities				
24	Current Liabilities				
25	Other Current Liabilities				
26	PPP Loan	144,867.50	144,867.50	0.00	0.0%
27	Split Plate	4,737.00	3,658.77	1,078.23	29.47%
28	UUSC Coffee Sales	430.90	225.73	205.17	90.89%
29	Current portion-Loan Meeting H	4,080.00	4,080.00	0.00	0.0%
30	Payroll Liabilities	3,571.61	7,183.68	-3,612.07	-50.28%
31	<b>Total Other Current Liabilities</b>	157,687.01	160,015.68	-2,328.67	-1.46%
32	Total Current Liabilities	157,687.01	160,015.68	-2,328.67	-1.46%
33	Long Term Liabilities				
34	Loan-Meeting House Improvements	67,832.31	72,204.08	-4,371.77	-6.06%
35	Loan-Endowment Fund	49,425.63	122,015.71	-72,590.08	-59.49%
36	Total Long Term Liabilities	117,257.94	194,219.79	-76,961.85	-39.63%
37	Total Liabilities	274,944.95	354,235.47	-79,290.52	-22.38%
38	Equity				
39	Unrealized Endow Loan Gain/Loss	252,943.67	180,353.59	72,590.08	40.25%
40	Retained Earnings	1,350,708.25	1,343,025.51	7,682.74	0.57%
41	Net Income	-10,867.07	22,926.73	-33,793.80	-147.4%
	·	1,592,784.85	1,546,305.83	46,479.02	
42	Total Equity	1,002,704.00	1,040,000.00	40,479.02	3.01%

The Endomwent Loan is completely paid off but the final accounting still needs to be done.
# 1 & #2 PPP have been forgiven so is not a liability anymore.